

### The Project Detail Conversion from Delttek Sema4 to PORTFOLIO for Frank W. Neal & Associates, Inc. was Nearly Perfect - It was Smooth and Painless

#### Overview

Frank W. Neal & Assoc., Inc. is a full service structural engineering firm based in Fort Worth, Texas. The firm is a registered Texas corporation that has been in business since 1982. The philosophy of Frank W. Neal & Assoc., Inc. is to provide their clients with the most current technical knowledge available, along with the personal service and communication required, to successfully take a project from inception to completion. Their engineers and technicians are dedicated to working closely with their clients to assure each project's success.

Their structural engineering consultants are experienced in the design of a wide range of construction project types. Their emphasis is on building design including retail, commercial, municipal, industrial, and residential facilities. Frank W. Neal & Assoc., Inc. have a broad experience in civil structures including bridges and soil retention. They provide consulting services for specialized projects or products and evaluations of existing structures.

They are registered in 42 states, with a nation-wide client base. Their clientele is diverse, including architects, developers, contractors, design-build firms, churches, school districts, large industries, and private owners. Frank W. Neal & Assoc., Inc. combines its greatest assets, its employees, along with up-to-date engineering and emerging technology to produce documents in an efficient manner.

***“We were very impressed with the entire conversion process. The turnaround time from Axiom employees regarding our questions or concerns was fast and efficient.”***

#### Challenges

Frank W. Neal & Assoc., Inc. had 3 major major concerns regarding finding a new software. First, they needed to find a well fitted replacement for Sema4. Another large concern included the need to transfer all of their data from Sema4 to a new software in a seamless fashion. Finally, it was very important for them to choose a tool that would allow them to modify their culture to include financial

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Services: Planning, Design,  
Construction Documents and  
Construction Administration  
for New Construction and  
Renovation to Existing Structures,  
Evaluation of Existing Structures,  
Construction Observation,  
Investigation of Existing Structures  
and Forensic Studies

Product Using: PORTFOLIO

Prior Solution: Delttek Sema4



El Mercado, Fort Worth, Texas. Approximately 58,000 square foot 2 and 3 story Retail/Office Building.



Salt Road Bridge, Fort Worth, Texas. A 1,431 foot long bridge for the City of Fort Worth, Texas to access their landfill.

project responsibility. The need for a software that could provide a project management functionality, from an accounting perspective to increase awareness of current projects and deadlines was also crucial. Lacking this vital piece of information made it very difficult to check financial standing, budgets, project accurate time lines and created payroll challenges. With Sema4, they were unable to provide their engineers with up-to-date costs.

**“PORTFOLIO has increased our time sheet accuracy and simplicity.”**

### Success Strategy

Frank W. Neal & Assoc., Inc. made the choice to convert to PORTFOLIO and they have never been happier. Although there were educational bumps along the road, Axium staff provided the necessary assistance throughout the entire process. They needed a software to cover their project manager’s needs and PORTFOLIO has allowed them to do so, as well as provided them with the ability to set up and manage multiple projects at a time. Engineers can now look at their projects from an accounting perspective in order to more effectively help their clients.

Since Frank W. Neal & Assoc., Inc. started using PORTFOLIO, the concept of WIP (Work in Progress) has become a reality. Engineers have the capability to see what projects need to be invoiced at their fingertips, which has been a huge benefit.

Now that invoicing with PORTFOLIO allows all of their billed time to be pulled in, they no longer have to worry about entering the exact date or date range, which in return ensures they never miss any billable time spent on projects. This also increases accuracy with forecasting and planning which improves overall success for Frank W. Neal & Assoc., Inc. and their clients. In their firm the, “Final product is more important than the bottom line.”

**“With PORTFOLIO, we have been able to check the status of each project in order to easily and accurately project our budgetary needs and meet our deadlines.”**



Trinity River Bridge, I-10 Near Houston, Texas. Provided Construction Engineering for balanced Cantilever Bridge.



Peterson Regional Medical Center, Kerrville, Texas. Designed a new 300,000 square foot freestanding 146 bed general acute care medical center.



Eastside Hospital, Sierra Providence, El Paso, Texas. Designed a 4 story hospital.